

Over the past three years, we've gradually launched Community Collaboratives in different cities, neighborhoods and school districts across Greater Lorain County. Reflected in this annual report is the first full year with our sole focus being on the collaborative model, and we're excited to share the results.

In fact, United Way of Greater Lorain County was named as the United Way of the Year for the state of Ohio in 2016. This is a direct reflection of the tremendous support we receive from the community and of the work of our collaborative partners.

By the conclusion of Fiscal Year 16, we had nine fully functioning Community Collaboratives and we plan to eventually reach 12. Our focus on Collective Impact has made us more relevant than ever, as we've gone from 30 partners to more than 120. We're impacting more people in more parts of Greater Lorain County than ever before.

Our education collaboratives stretch from Oberlin, Lorain and Elyria to Clearview and Midview. Our health initiatives reach from North Ridgeville and Keystone to Wellington and all of southern Lorain County. And with our focus on financial stability, we're providing emergency financial assistance, case management and job training from Vermilion to Columbia Station and every city, town, village and township in between.

A sampling of our collaboratives will be highlighted in this report and I encourage you to visit our website for in-depth information on all of the progress that's being made.

We understand that we have a long way to go towards reaching our transformative goals. Through ongoing community conversations, we know we're on the right track and we're committed to staying the course. We believe in continuously learning and improving, and we promise to stay transparent every step of the way.

Great things are happening because of you and we thank you for your continued support.

Sincerely,

UNITED WAY OF GREATER LORAIN COUNTY

2015-2016 Annual Report

FINANCIAL STATEMENTS

STATEMENT OF FINANCIAL POSITION

ASSETS	
Assets:	
Cash and Investments	\$4,399,512
Pledges Receivable	1,014,481
Other Assets	87,341
Property and Equipment	14,871
Total Assets	\$5,516,205

LIABILITIES AND NET ASSETS	
Liabilities:	
Accounts Payable	\$67,906
Designations Payable	693,112
Grants Payable	768,606
Other Liabilities	121,276
Total Liabilities	1,650,900

Net Assets:	
Unrestricted Net Assets	1,939,301
Temporarily Restricted Net Assets	1,905,751
Permanently Restricted Net Assets	20,253
Total Net Assets	3,865,305
Total Liabilities and Net Assets	\$5,516,205

STATEMENT OF ACTIVITIES	
Public Support:	
Pledges	\$2,744,071
Less Donor Designations	(434,406)
Less Provision for Uncollectible Pledges	(158,452)
Other Revenue	75,572
Investment Income	88,602
Total Public Support and Other Revenue	2,315,387

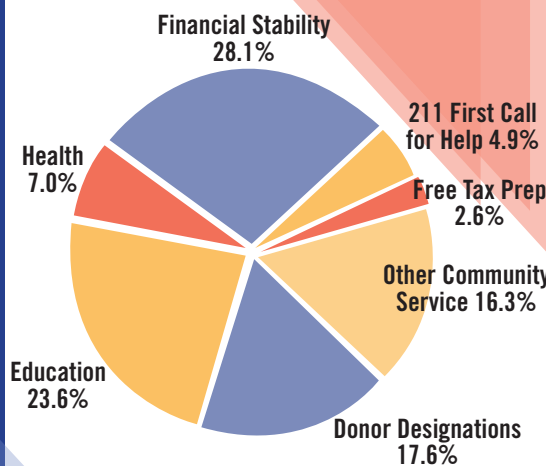
Program Services:	
Collaboratives and Community Support	1,854,587
Information and Referral	121,378
Free Tax Prep Coalition	63,655
Total Program and Support Services	2,039,620

Support Services:	
Fundraising	276,089
Agency Administration	226,899
Total Support Services	502,988

Total Program and Support Services	2,542,608
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Decrease in Net Assets	(227,221)
Net Assets-Beginning of Year	4,092,527
Net Assets-End of Year	\$3,865,305

HOW WE INVEST IN OUR COMMUNITY



United Way of Greater Lorain County (UWGLC) is an independent organization governed by a board of directors comprised of community volunteers. An independent audit of UWGLC's financial records is conducted annually. Audited reports are available for public inspection at UWGLC or by visiting uwlaincounty.org.

United Way of Greater Lorain County follows the American Institute of Certified Public Accountants' (AICPA) Audit and Accounting Guide for Not-For-Profit Organizations to ensure financial statements conform with Generally Accepted Accounting Practices (GAAP).

STAFF

William Harper
Executive Director
Dianne Brehm
Finance Director
Ryan Aroney
Marketing & Development Director
Christine Matusik-Plas
Community Impact Director

Robbi Goodwin
Office Coordinator
Shermane Smith
Finance Associate
Bailey Kushner
Marketing & Development Associate
Emily Laurel
Community Impact Associate
Marco Cuevas
Efforts to Outcomes Administrator



United Way of Greater Lorain County

FREE TAX PREP

The Lorain County Free Tax Prep Coalition helps working families and individuals save their hard-earned money and assists them in qualifying for additional tax credits. IRS trained and certified volunteers prepare and file Federal and State taxes for no charge at a variety of locations across Greater Lorain County.

Financial Stability



Lorain County families gained access to \$777,176 in additional tax credits through the Earned Income Tax Credit



\$2,113,834 in total refunds were brought back to Lorain County in addition to an average household savings of \$273 per return



Returns increased by 20% from the prior year serving 1,829 households

NORTH RIDGEVILLE HEART AND SOLE CHALLENGE

The North Ridgeville Heart and Sole Challenge is increasing access to physical activity and healthy food options for people living and working in North Ridgeville. Strategies include healthy cooking classes open to the community and mapping and promoting walkable and bikeable areas of the community.



High school students reduced their purchase of sweetened beverages on school grounds by 23.5%



Total fruit and vegetable consumption increased by 94% for participants in a series of plant-based diet groups



School buildings were open to the public for indoor walking for eight weeks during winter evenings

Health

Education

COMMON VIEW

Common VIEW works with the Clearview and Midview school districts to provide wrap-around services that address the connection between healthy behaviors and academic achievement. Strategies include coordinating school menus to include fresh and local produce and creating walking and biking paths for safe and healthy travel to school.



More than 75% of students participate in a daily walking club



Cafeteria sales of fruit smoothies increased by 300%



At-risk youth participated in targeted programming that reduced their disciplinary referrals by 50%

President - Gregory Kulow
University Hospitals Elyria
Medical Center

Vice-President - Carrie Sechel
TheSechels.com

Treasurer - Thomas Hoover
Thomas J. Hoover & Co.

Secretary - Orlando Jones
Invacare Corporation

Edward Baker
Apex Wealth Management, LLC

Keith Brown
Lorain County Community College

Latoya Caver-Jackson
Ohio GuideStone

Edwin Garcia
Lorain Metropolitan Housing
Authority

Maria Hoke
RhinoSystems, Inc.
Wendy Holliday
Velvet Chainsaw Consulting
Tita Reed
Oberlin College

Gregory Ring
Educational Services Center
of Lorain County
Hallie Smith-Petee
Nordson Corporation
Michelle Reisinger
Ridge Tool Company

Amy Szmania
Rochester Township Trustee
Yolanda Torres
Community at Large - Student
Deena Williams
Greater Victory Christian
Ministries

BOARD OF DIRECTORS